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In The Paradox
of Choice, Barry
Schwartz
explains at what
point choice—the
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freedom and self-
determination
that we so

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cherish—becomes detrimental to our psychological and emotional well-being. In accessible, engaging, and anecdotal prose, Schwartz shows how the dramatic explosion in choice—from the mundane to the

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challenges of
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needs—has
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solution.

*The Paradox of
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bring content
together in
virtual
channels.

Unified
Streaming's
Simon Westbroek
explains why
using playlist-
based workflows
offers content

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owners an opportunity to go a step further and curate channels from a range of video sources that are relevant to each viewer. By Contributor
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psychologist
Barry
Schwartz. In the
book, Schwartz

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Choice that
eliminating
consumer choices
can greatly
reduce anxiety
for shoppers..
Autonomy and
Freedom of
choice are
critical to our
well being, and
choice is
critical to
freedom and auto

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, though modern
Americans have
more choice than
any group of
people ever ...

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Barry Schwartz,
author of "Why
More Is Less"
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(Taurus
Editions, 2005),
an excellent
book, is a
professor of
psychology at
Swarthmore
College, and
lecturer Gel
2005.

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Bartleby

The Paradox of
Choice is a 236
page treatises
on why too much
choice can be
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can be summed up
in its sub-sub-
title: "Why the
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title under the
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and emotional well-being. In accessible, engaging, and anecdotal prose, Schwartz shows how the dramatic explosion in choice--from the mundane to the profound challenges of balancing career, family,

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and individual
needs -- has
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become a problem
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The paradox of
choice is an
observation that

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having many options to choose from, rather than making people happy and ensuring they get what they want, can cause them stress and problematize decision-making. Barry Schwartz wrote about the

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negative consequences of
having too many
options in his
2004 book, The
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is Less.
Schwartz
maintained that
an overabundance
of options can
actually lead to
anxiety,

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paralysis and
dissatisfaction.
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Barry Schwartz
takes aim at a
central tenet of
western

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freedom of
choice. In
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choice has
mad...

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Barry Schwartz

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takes aim at a central tenet of western societies: freedom of choice. In Schwartz's estimation, choice has made us not freer but more paralyzed, not happier but more dissatisfied.

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Talk

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freedom and self-
determination

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that we so
cherish --
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our
psychological...

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*The Paradox of
Choice: Why More
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The Paradox of
Choice
investigates the
counterintuitive
effect of having
too many
choices: it's
not true that
choices
necessarily free

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us, but they can also paralyze us and make us unhappier.

Schwartz, the author, gives practical advice on how to become happier, more fulfilled and even more effective decision makers.

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Power Moves*

participation,
mobility and
nourishment, but
not all choice
enhances
freedom. In
particular,
increased choice
among goods and
services may

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Contribute Why
little or
nothing to the
kind of freedom
that counts.

Indeed, it may
impair freedom
by taking time
and energy we'd
be better off
devoting to
other matters.

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of Choice, Barry
Schwartz shows
how the dramatic
explosion in
choice—from the
mundane to the
profound
challenges of
balancing
career, family,
and individual

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The Paradox Of
Choice—has led us
to seek that
which makes us
feel worse.

Synthesizing
current
research,
Schwartz makes
the
counterintuitive
case that
reducing choices
can greatly
reduce stress,

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explains why too
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thing has proven

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detrimental to
our
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Synthesizing
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in the social
sciences, he
makes the
counterintuitive
case that
eliminating
choices can

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greatly reduce
the stress,
anxiety, and
busyness of our
lives.

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The Paradox of
Choice suggests
two things you
can do, and they

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Artificially
Limit Your
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Choices The more
obvious solution
is to simply
limit the
choices
available to you
yourself.

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